

## Africa Referral Partners About the programme

### No membership fees.

#### Sage HR Africa

South Africa (Pretoria)  
c/o Aramist Ave and Southern Cross Street  
Menlyn Maine  
Waterkloof Glen Ext 2  
Pretoria  
0181

T +27 12 420 7441

#### South Africa (Johannesburg)

Sage Technology Park  
102 Western Service Road  
Gallo Manor Ext 6

T +27 11 304 4486

#### Kenya

4th Floor, Nivina Towers  
Westlands Road  
Westlands  
Nairobi

T +254 (0)20 216 0000

M+254 705 103 923

#### Nigeria

1st Floor Plot 6  
Southgate House  
Udi Street  
Osborne Foreshore Estate  
Ikoyi  
Lagos State  
Nigeria

M+234 (0)803 552 9328

info@sagehrafrica.com

www.sagehrafrica.com

#### Melanie Olivier:

Tel: +27 (0)12 420 7241

Fax: +27 (0)86 718 9867

Email: melanie.olivier@sage.com

Skype: melanie.ruysenaers

Sage VIP Payroll & HR has approximately 5 400 registered Referral Partners in Africa. The programme provides a process for Referral Partners to refer new clients to Sage VIP Payroll & HR, earn substantial commission and enjoy many other benefits.

Any person or organisation that could refer potential clients to Sage VIP Payroll & HR on a regular basis can apply to become a referral partner.

#### Africa Referral Partner categories includes:

- Computer Software
- Computer Hardware
- Auditors and Accountants
- Electronic Banking
- HR Consultants
- Time and Attendance Systems

#### What can be referred

- New Software Systems:
  - Premier
  - Premier HR
  - Employee Self Service
- Additional Payroll Modules:
  - Leave
  - Personnel Management
  - Business Intelligence
  - General Ledger integration
  - Job Costing

- Premier HR Modules:
  - Job Management
  - Employee Management
  - Recruitment
  - Performance Management

#### Benefits when you refer

- A maximum of \$3 000 commission will be paid out
- Product information in brochure format
- Electronic brochures
- Regular feedback on referrals and commission
- Promotional items
- Receive referrals from VIP for your products and services required by other VIP customers
- Promotional material with logos and dual agreement visibility can be arranged
- E-learning: 50% discount on normal fee of \$100 = \$50

#### Please note

Leads must be logged and referred contacts must be informed that VIP will contact them.

\*Terms & Conditions apply.

#### Complete your Africa Referral Partner application form and email to Melanie Olivier:

Your name:	Company name:
Telephone:	Fax:
Cellphone:	E-mail:
Postal address:	
Country:	Website:
Products & services offered:	
I hereby accept the Referral Programme's terms and conditions and would like to register as a Referral Partner	
Signature:	Date: